

## Massachusetts-based Marijuana Dispensary Partners with Cooperative Systems to Redesign Their Network.

### THE CHALLENGE

NETA needed a robust network solution that provided a high level of security, fast connectivity and was easily scalable. Cooperative Systems architected a Cisco Meraki solution to meet their needs. Engineers configured the system so traffic between the four facilities traversed private fiber circuits and in the event of a fiber outage traffic failed over to a SD-WAN connection that utilized redundant internet circuits.

All equipment was configured to Cooperative Systems standards to ensure a rock solid solution was delivered. By implementing a Cisco Meraki solution Cooperative Systems enabled NETA to have a single pane-of-glass management interface to see all critical network information as well as securely manage from the cloud. Once installed, Cooperative Systems trained NETA staff on management and monitoring of the solution and provide on-going service as needed. Currently the network is supporting an average of approximately 1300 network clients per day and over 250TB of data transfer per month.

### THE RESULT

The end result was lightening fast connectivity between facilities to allow for security footage to be reviewed by a centralized team with high availability in the event of circuit / internet outages.

As NETA grew they reached out to Cooperative Systems to build out a network based off of Cisco Meraki hardware for a new facility. Since Cooperative Systems architected the original network across four locations to be easily scalable the end result was getting a new facility with about 150 network devices off the ground and running with all critical communications in about one day of engineering labor (not including data cabling or physical installation of hardware).



### CLIENT

New England Treatment Access (NETA)

### DESCRIPTION

NETA is medical and adult use marijuana dispensary and grower located in Massachusetts.

NETA provides patients and adult-use customers in Massachusetts with first-rate marijuana therapies at their registered marijuana dispensaries in Brookline and Northampton, MA. They also have a state-of-the-art cultivation facility in Franklin, MA where they grow and process all of NETA's products.



*"We would highly recommend Cooperative Systems as an outsourced IT partner to any business that is ready to see real results" - IT Manager*